



Serving 3,000,000 California Households in Condominiums and Homeowner Associations

Dear Fellow Professional:

This letter is sent to you because you, like me, are a professional working for common interest developments. CIDs continue to be under attack in the legislature, as well meaning legislators seem to be intent upon treating volunteer-run associations as if they were professionally run public governments.

CAI's California Legislative Action Committee (CAI-CLAC) has been instrumental in educating legislators regarding the impact of their proposed laws on CIDs, and in recent years has taken the lead in proactively advocating for CIDs.

The importance of CLAC to your and my professional life cannot be understated. None of us has the time to be in Sacramento day in and day out to deal with the legislators, their staff, and the stakeholders on CID issues. Therefore, we have CLAC and its legislative advocates, Skip Daum and Ron Kingston to do just that.

Homeowner associations have for many years been pledging "A Buck a Door or More" per year to support CLAC. The support by the professional vendor community, from managers to lawyers to accountants has not had this systematic approach. We have appreciated the many professional/vendor supporters of CLAC when we have made specific appeals for funds. It is long overdue that we follow the example of our clients, the homeowner associations, and begin a regular pledge that CLAC can count on.

We are asking professional and vendor members of CAI to pledge "**An Hour a Head**" per year. The pledge is based on the ordinary consulting rate of each professional in the member's office who works for CIDs. For example, in my firm of eleven lawyers, eight handle community association matters, so I would pledge one hour at their average rate (about \$240) times eight, for an annual pledge of \$1,920. A management office of three managers would pledge equal to three hours of their consulting hourly rate.

We need to help ourselves by helping to more predictably and regularly fund CLAC. Is it too much to ask that each of us essentially donates one hour of our 1,800 to 2,000 hours each year to CLAC?

Thank you in advance for seriously considering this challenge, and for making this commitment to CLAC. Your "Hour a Head" pledge will be recognized, and we assure you it will be as appreciated as it is needed.

Sincerely,

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"CLAC - FACTS"

This is information regarding the fundraising efforts for 2010. "CAI-CLAC" respectfully suggests \$2.00 per property. (**"A Buck a Door or More"**) from those associations that are concerned about the direct effect legislation has on their property values and community lifestyle.

MOST COMMONLY ASKED QUESTIONS

"Is CLAC a Political Action Committee?" - NO

CLAC is a member driven "grass roots" organization and doesn't contribute funds to candidates or incumbent politicians. But, CLAC is able to influence their opinions through education and personal communications through our Legislative Advocates.

"Is it legal for our Homeowners Association to donate money?" - YES

Most Association documents do not prohibit monetary donations to other non-profit entities. The board has a duty to spend the money wisely, and it's prudent to invest in protecting the association and its owners by supporting constructive public policies in statute, and opposing offensive state legislation. Contributing money to CLAC does NOT jeopardize your HOA non-profit status and is completely lawful.

"Who are the people serving on CLAC?" - VOLUNTEERS

The committee is comprised of dozens of volunteer homeowners, community managers, and attorneys. California has eight CAI Chapters and two Delegates are chosen by each chapter to serve on CLAC. Additionally, there are At-Large Delegates who are also representatives from around the state; Delegates review all legislative bills.

"What is our donation used for?" - EDUCATION & ADVOCACY

Expenses include researching and disseminating information to CAI members and CLAC contributors, administrative services, providing legislative information to the CLAC volunteers, and more. Again, NO contributions are given to legislators or candidates for election or to their campaigns.

"Is CLAC really effective?" - ABSOLUTELY

Since CAI-CLAC is the only statewide organization serving more than 40,000 HOAs, legislators and legislative committee staff ask us for our opinion and information as legislation is proposed, debated, amended and voted upon.

Our retained advocates have a combined 62 years of effective lobbying in Sacramento and are experts in HOA law.



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**“HELP US HELP YOU!”
And, thank you for your support!**

___ YES, I/We’d LIKE TO SUPPORT CAI-CLAC WITH A PLEDGE!

1. HOA’s Pledge: # Doors _____ X \$ _____ = \$ _____
2. Professional’s Pledge (Attorneys, Managers, etc.): One hour of professional time for every professional in the firm: Hourly professional rate = _____ X (#) Professional(s) _____ = \$ _____

NAME: _____

TITLE: _____

ASSOCIATION NAME: _____

FIRM / COMPANY NAME: _____

ADDRESS: _____

CITY: _____ ST: _____ ZIP: _____

PHONE: _____ FAX: _____

CONTACT E-MAIL: _____

(This email address will be added to our CLACTRAC email list. Emails will be sent to you regarding legislation we are tracking.)

SIGNATURE: _____ DATE: _____

- CAI CHAPTER: Bay Area/Central California Chapter () California North Chapter ()
 Channel Islands Chapter () Coachella Valley Chapter ()
 Greater Inland Empire Chapter () Greater Los Angeles Chapter ()
 Orange County Regional Chapter () San Diego Chapter ()

Make your check payable to: CAI-CLAC, and return to:
 CAI-CLAC
 5355 Parkford Circle
 Granite Bay, CA 95746

***CAI California Legislative Action Committee (CLAC), is a 501(c)(6) not-for-profit organization.
 Contributions or gifts to CAI California Legislative Action Committee are not deductible
 for federal income tax purposes.***

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